

## **Harford County Board of Estimates Meeting**

November 23, 2021

1:00 p.m.

Conference Call

### **Present:**

Barry Glassman, Harford County Executive  
Karen D. Myers, Director of Procurement  
Patrick Vincenti, County Council President  
Robert Sandlass, Treasurer  
Warren L. Hamilton, County Council Appointee  
Timothy Hopkins, County Executive Appointee  
Joseph Siemek, Director, Department of Public Works  
Margaret Hartka, Senior Assistant County Attorney

### **Announcement from Barry Glassman**

Mr. Barry Glassman notified the attendees that Harford County Government was following protocol under the Open Meetings Act.

### **Approval of Minutes of the November 9, 2021 Board of Estimates Meeting**

The minutes of the November 9, 2021 Board of Estimates Meeting were approved by general consent.

### **Item No. 11-23-21-01**

Mr. Cunningham presented Solicitation No. 22-180; Motorola Maintenance Contract for DES; Single Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Randall Cunningham from the Department of Emergency Services stated that this proposal is for the annual maintenance costs for the 700MHz/ 800MHz wireless radio system used by the public service personnel in Harford County.

The Department of Emergency Services recommends award in the amount of \$1,529,538.50 for year 1, with pricing for 5 additional 1-year options as listed in Section 12 of the November 9, 2021 proposal from Motorola Solutions, Inc. to Motorola Solutions, Inc. of Schaumburg, IL in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

### **Item No. 11-23-21-02**

Mr. Smith presented Solicitation No. 22-158; Distribution SCADA Server Upgrade; Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. William Smith from the Department of Public Works stated that this proposal is for the replacement and upgrade to the Supervisory Control and Data Acquisition (SCADA) server system and associated software for the Abingdon Water Treatment Plant Distribution System.

The Department of Public Works recommends award in the amount of \$83,557.37 to InSource Software Solutions, Inc. of Richmond, VA in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-23-21-03**

Mr. Blazinsky presented Solicitation No. 22-071; ITS- Routing and Dispatching Transportation Hardware and Software; Request for Proposal.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Gary Blazinsky from the Office of Community and Economic Development, on behalf of Harford Transit LINK, stated that this proposal is to provide and implement a fully functional, expandable, and reliable Intelligent Transportation System (ITS), a routing and dispatching system for Harford Transit LINK.

The Office of Community and Economic Development, on behalf of Harford Transit LINK, requests approval for award in the amount of \$84,820.00 for year 1 with remaining option years in the amount of \$76,720.00 per year to Routematch Software, LLC of Atlanta, GA accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

**Item No. 11-23-21-04**

Mr. Patrick presented Solicitation No. 22-181; 2022 Dodge RAM 5500 Ambulance; Piggyback- HGAC Contract # AMD 10-20.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of a 2022 Dodge RAM 5500 Ambulance.

The Department of Procurement, Fleet Management, recommends award in the amount of \$245,975.00 to Atlantic Emergency Solutions, Inc. of Manassas, VA in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

With no further business, the meeting was adjourned at 1:14 PM.

Respectfully submitted,

Michele Silvestri  
Recording Secretary